REQUEST FOR PROPOSAL

Climate Resilience, Technician Training and O&M Financing Consultancy – Escuelas con Agua Phase III

Date of Issue	November 16, 2026
Submission Deadline	November 23, 2026, 12:00 (noon) Eastern
Contact Email for Queries	HR@splash.org
Budget Ceiling	Max US$50,000 (fixed fee, all inclusive)
Period of Performance	December 1, 2026 – September 30, 2027

1. Introduction

About Splash

Splash International is a global nonprofit that works citywide with public school systems to deliver water, sanitation, hygiene and menstrual health (WASH-M) programs for children. In Mexico, Splash partners with Isla Urbana on Escuelas con Agua, a program that installs and maintains rainwater harvesting systems in public schools.

Purpose of the procurement

Splash is seeking a qualified consultant or consulting firm to deliver three linked technical assistance workstreams under Escuelas con Agua Phase III:

- Climate-resilient WASH (CR-WASH) planning, including a framework for schools to serve as community water hubs and emergency shelters during climate-related disasters;
- A neutral hosting platform for technician training; and
- Long-term operations and maintenance (O&M) sustainability and financing models.

The consultant will also present the results to Splash's donors at the end of the grant year.

Submission and right to accept or reject

Proposals must be submitted by email to HR@splash.org by the submission deadline above. Late submissions will not be considered. Splash reserves the right to accept or reject any or all proposals.

2. Background Information

Program overview

Escuelas con Agua equips public schools with rainwater harvesting systems and supports the people and systems that keep them running. Phase III focuses on making these systems resilient to climate shocks, building a sustainable pipeline of trained technicians, and securing long-term funding for operations and maintenance.

Objectives of this procurement

- Define how Escuelas con Agua schools can support communities during climate-related emergencies, with a costed pilot roadmap.

- Select and launch a neutral, partner-hosted platform for technician training and certification.
- Recommend financing and governance models that sustain school WASH systems over the long term.

Donor involvement

This work is funded by The Coca-Cola Foundation. The selected consultant will present results to Splash's donors, including The Coca-Cola Foundation, in September 2027. The Period of Performance runs through September 30, 2027 for this reason, although most of the work is expected to be completed by March 2027.

3. Scope of Work

Week numbers count from the contract start date (anticipated December 1, 2026). Scopes 1 and 2 run in parallel; Scope 3 follows Scope 2.

Scope 1: Climate-Resilient WASH and Schools as WASH Hubs

No.	Activities	Detailed Activities	Timeline	Deliverable
i.	Literature review and climate resilience assessment	• Review climate resilience, school shelter, and emergency preparedness models in Mexico and other countries • Assess how school rainwater harvesting systems can support emergency water access • Identify relevant policies, standards, and best practices	Weeks 1–3	D1: Climate Resilience Assessment
ii.	Stakeholder consultations and school infrastructure assessment	• Interview key stakeholders, including Civil Protection, education authorities, Isla Urbana, and disaster response organizations • Assess existing Escuelas con Agua infrastructure and its potential to support communities during emergencies • Identify infrastructure, operational, governance, and financing gaps	Weeks 4–6	D2: Infrastructure and Operational Gap Analysis
iii.	Community water hub and emergency shelter framework	• Develop a framework for schools to serve as emergency water hubs and temporary community shelters • Define infrastructure, operational, and governance requirements • Recommend pilot implementation, including indicative costs and financing considerations	Weeks 7–8	D3: Schools as Community Water Hubs and Emergency Shelter Framework
iv.	Stakeholder validation and implementation roadmap	• Facilitate a validation workshop with key stakeholders • Refine recommendations based on feedback • Develop a phased implementation roadmap, including pilot priorities, estimated costs, and next steps	Weeks 9–10	D4: Final Climate Resilience Planning Report, Pilot Recommendations, and Implementation Roadmap

Scope 2: Neutral Hosting Platform for Technician Training

No.	Activities	Detailed Activities	Timeline	Deliverable
i.	Platform requirements & stakeholder alignment	• Define technical, functional and user requirements • Engage Splash, Isla Urbana and partners to validate priorities	Weeks 1–2	D5: Platform requirements document
ii.	Market scan & platform assessment	• Assess third-party LMS options • Compare alternatives and recommend one	Weeks 3–5	D6: Platform assessment & recommendation
iii.	Content structuring & migration	• Organize training content and certification approach • Migrate content onto the platform	Week 6	D7: Migration
iv.	Pilot, refinement & scale-up plan	• Support pilot testing and synthesize feedback • Finalize implementation and rollout roadmap	Weeks 7–8	D8: Final implementation & scale-up plan

Scope 3: Long-Term O&M Sustainability and Financing Models

No.	Activities	Detailed Activities	Timeline	Deliverable
i.	Landscape review	• Review global school WASH O&M financing and service delivery models	Weeks 9–10	D9: Landscape review
ii.	Stakeholder interviews & model assessment	• Interview experts and schools • Assess the Escuelas con Agua model and long-term costs, and compare financing approaches	Weeks 11–12	D10: Comparative assessment
iii.	Recommendations	• Develop preferred financing and governance recommendations	Weeks 13–14	D11: Draft recommendations
iv.	Validation & final roadmap	• Facilitate stakeholder workshop and finalize implementation roadmap	Weeks 15–16	D12: Final financing roadmap

Year-end donor presentation

In September 2027, the consultant will prepare and present the results of Scopes 1–3 to Splash's donors, including The Coca-Cola Foundation, in up to two sessions (D13). Splash will confirm dates at least 30 days in advance. D13 is included in the fixed fee.

Location, timelines and other requirements

- The consultant must be based in Mexico City. Work can be done remotely, with in-person meetings and workshops in Mexico City as needed. No travel outside Mexico City is anticipated; any such travel must be approved by Splash in advance.
- Period of Performance: December 1, 2026 – September 30, 2027.
- Working languages: Spanish and English. Deliverables in English unless agreed otherwise.
- Warranty/maintenance: not applicable.

4. Bidder Instructions

Required documents

- CV(s) of the proposed consultant(s), or company profile for firms
- Technical proposal and workplan (approach, methodology, timeline), maximum 5 pages
- Financial proposal: fixed price in USD, broken down by Scope, not exceeding US$50,000, maximum 1 page
- At least two examples of similar work (past performance), with references
- For firms: business registration and tax compliance. For individuals: Form W-8BEN or W-9, as applicable
- Bank details (for vetting)

Submission format

Electronic submission only, by email to HR@splash.org, in PDF. Proposals must be in English and remain valid for 60 days from the submission deadline.

5. Evaluation Criteria

Criterion	Weight	What we look for
Relevant experience	30%	School WASH, climate resilience, training platforms and/or O&M financing, ideally in Mexico or Latin America
Methodology and workplan	40%	Clear, realistic approach to all three Scopes within the timeline
Financial proposal	30%	Value for money within the US$50,000 ceiling
Total	100%	

Mandatory requirements

- Demonstrated experience in WASH, climate resilience, or related public-sector systems work in Latin America
- Professional fluency in Spanish and English
- Based in Mexico City
- Ability to start December 1, 2026

Splash reserves the right to disqualify incomplete bids.

6. Terms and Conditions

- The selected consultant will sign the Splash Consultant Agreement (Individual or Entity, as applicable) – Annex A.

- Payment terms: fixed fee. 20% on signing; the balance on acceptance of deliverables (Scope 1: 15%; Scope 2: 30%; Scope 3, D9–D10: 20%; Scope 3, D11–D12: 15%). Payments are made within thirty (30) business days of Splash's approval of the deliverables and a valid invoice.
- Confidentiality: all information shared by Splash in connection with this RFP is confidential and may be used only to prepare a proposal.
- Splash may cancel or modify this RFP at any time.
- Splash is not liable for any costs incurred in preparing a proposal.

7. Compliance Requirements

The selected consultant must comply with:

- Splash Child Safeguarding Policy
- Supplier Code of Conduct
- Conflict of interest declaration
- Fraud and anti-bribery/corruption requirements

8. Annexes

- Annex A: Splash Consultant Agreement (Individual / Entity)
- Annex B: Supplier Code of Conduct
- Annex C: Child Safeguarding Policy

Submission Details

If you have any questions, please contact Megan Williams.

Email: HR@splash.org | splash.org

Thank you!